

## SUMMARY OF BOD MEETING

Orlando, FL

Fall 2016

### I. Financials

2016 Budgeted Revenues –	\$17.5M
2016 Actual Revenues -	\$16.9M
2016 Budgeted Expenses -	\$16.8M
2016 Actual Expenses -	\$16.8M

Change in Net Assets - \$701,000

2017 Budgeted Revenues -	\$18.1M
2016 Budgeted Expenses -	\$17.8M

#### Revenue Increase Assumptions for 2017 –

Increase in cost of single year memberships and discount for multiple year (\$340k)

Full year payment of contract from BBO (\$250k)

#### Revenue Decrease for 2017 –

Removal of \$1 per table fee from STACs (-\$296k)

#### Expenses Increase Assumptions for 2017 –

Increase in meeting services for NABC in Toronto (\$387k)

Increase in developer cost for ACBLScore (\$389k)

#### Expense Decrease for 2017 –

Reduction in Board Meeting Day (-\$25k)

Removal of BOD Spousal Excursion (-\$7k)

Board Meeting Move to Later in Week (-\$26)

#### Capital Budget for 2017 –

IT Equipment - \$91k

Migration from AS400 to Amazon Cloud - \$200k

Security and Maintenance Allowance - \$15k

New Card Tables for NABC - \$32k

### II. Highlights of CEO Management Report

Club table count is relatively flat with roughly 25% occurring online

Regional table count is down 2%

STACs showed a decrease of 4%

Construction completed on flood protection project at HQ

### III. Technology

Release new ACBL Live API to outside developers  
Integrated use of Big Deal for hand records at NABCs  
Club sanction renewals automated and moved to Amazon Cloud  
Rolled out new laptops to TDs

### VI. Marketing

Tricks of the Trade updated and strengthened  
New resource center available for clubs/units/districts  
“It’s Your Call” launched a weekly subscription email  
Automated new member emails initiated to guide new members during 1<sup>st</sup> year  
Pinola email blasts are available to your units/districts for tournament promotion  
District 10 has 29 youth members in 2016 compared to 36 in 2015

### VII. Motions

Bob Heller has been elected President of the ACBL for 2017  
Merlin Vilhauer was elected a WBF representative from the ACBL  
Eddie Wold was appointed the ACBL Honorary Member of the Year

1) Avoid scheduling ACBL-wide special events held at clubs on Fridays:

Motion Passed – I voted in favor

2) Masterpoint Committee will allow up to 2.5 masterpoints for extended robot computer games online:

Motion Passed – I voted in favor

**Note: It is my belief that clubs (online or face-to-face) should be treated as equally as possible in the awarding of masterpoints. Therefore, I voted to allow a 100+ player robot game be allowed to award the same amount of masterpoints as a 25 table clubs game.**

3) Online masterpoints shall not be included in the tabulation of lifetime masterpoint lists:

Motion Failed – I voted against

**Note: The only place that online points count are in the lifetime list. They do not count for Ace of Clubs or McKinney Races. Since over 20% of our table count now comes from online games, I feel that allowing the points to count for lifetime achievement is the right thing to do.**

- 4) Allow for a 2-year trial period of allowing online participation in regional events:  
Motion Passed – I voted in favor  
**Note: This motion allows for districts to allow clubs to be approved as ‘offsite hosts’ of the regional events. This means a person could ‘attend’ a regional event by simply having his club be approved by the ACBL (proctors, equipment, etc.), pre-registering for the event, and paying the appropriate regional table fee PLUS the club fee. This has been tried with a Gold Rush pair game in the past and is now being experimented with open pairs. Each district can decide whether participation will be allowed within their district.**
- 5) The Wagar Women’s KO Teams and Machlin Swiss Teams be eliminated:  
Motion Passed – I voted in favor  
**Note: Neither of these game have met the minimum table count required in the last 5 years and show no signs on increasing their attendance. The Wagar KO is being replaced by a 4-session Woman’s Pair event.**
- 6) Create a 7-day KO event for Fall NABCs:  
Motion Failed – I voted against  
**Note: I felt that the current schedule would suffer that this event’s addition. For example, there would still be 4 teams in the event when the Reisinger BAM starts.**
- 7) Provide a 3<sup>rd</sup> and 4<sup>th</sup> place subsidy to NAP district finishers:  
Motion Failed – I voted against  
**Note: Due to the addition of the Grass Roots Fund, I felt the district could subsidize these finishers at their discretion, instead of increasing league expenses by \$40,000.**
- 8) Allow districts to send the 2<sup>nd</sup> place finisher in flights B & C of the GNT to the National Final, as long as there were at least 8 teams in the qualifying event at the district:  
Motion Failed – I voted against because it didn’t include Flight A
- 9) Remove the \$7,500 budget item for BOD Spousal Excursions at NABCs:  
Motion Passed – I voted in favor
- 10) BOD meeting shall meet at HQ for the Fall meeting, instead of the Fall NABC:  
Motion Failed – I voted in favor (1<sup>st</sup> vote I lost if you are keeping count!)
- 11) The Spring and Summer meetings of the BOD shall start on Wednesday and end on the 1<sup>st</sup> Friday of the NABC (savings of approximately \$35,000):

Motion Passed – I voted in favor

- 12) All ACBL BOD and BOG meetings be recorded and made available on YouTube or on ACBL:

Motion Failed – I voted against (estimated cost of \$90,000 annually)

- 13) Drop-ins not be allowed from team event to pair events:

Motion Passed – I voted in favor

**Note: While I am not a strong supporter of drop-ins because of a number of side issues that can occur (see Orlando results), I definitely do not support going from teams to pairs. This situation allows for teams to pair of within their own 5 or 6 man team AND also pair up with players from other teams that have been eliminated. I believe this is just too much latitude.**

- 14) That a policy be adopted for ALL events played at NABCs concerning electronic devices. Also, this policy be suggested for use at regionals and sectionals to allow players to know what to expect as penalties. This policy would also differentiate penalties between NABC+ events and other events, with the first being subject to more stringent penalties:

Motion Passed – I voted in favor

- 15) When a winner of a Unit/District Award for masterpoint accomplishment is vacated due to a violation of CDR 4.1.8, the 2<sup>nd</sup> place winner shall be moved up and recognized:

Motion Passed – I voted in favor

**Note: Basically, when an Ace of Clubs or Mini-McKinney winner is found guilty of a violation of the Code of Disciplinary Conduct Section 4.1.8, the 2<sup>nd</sup> place winner will receive the award.**

- 16) Remove the \$1 club table fee charge from STACs:

Motion Passed – I voted in favor

## VIII. NABC Fund Raiser

Our District held a week of NABC Fund Raiser Games last month. We will also schedule a week of NABC FR Games in 2017 & 2018. All monies will be used to support the Spring 2019 Memphis NABC.

**NOTE: District 10 has been given another NABC. We will host the Spring NABC in 2023 in New Orleans. The host hotels will be the Marriott and the Sheraton. Therefore, as soon as we finish with the Memphis tournament, we will start fund raising games for the New Orleans NABC.**

If you ever need to contact me with questions or concerns, please call me at (870) 897-3404 or send an email to [arkdrj@gmail.com](mailto:arkdrj@gmail.com). Sincerely, Russ